

## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

This Management's Discussion and Analysis ("MD&A") reviews the activities of Canterra Minerals Corporation ("Canterra", or the "Company") and compares the financial results for the three- and nine-month periods ended September 30, 2012 (the "third quarter 2012" and "first nine months 2012", respectively) with the comparable periods in 2011 (the "third quarter 2011" and "first nine months 2011", respectively). This MD&A should be read in conjunction with the unaudited condensed consolidated financial statements for the period ended September 30, 2012 and the audited consolidated financial statements and accompanying notes for the year ended December 31, 2011 and the MD&As for all relevant periods, copies of which are filed under the Company's profile on the SEDAR website, [www.sedar.com](http://www.sedar.com).

The Company's head office and principal address is 1410 - 650 West Georgia Street, Vancouver, British Columbia, Canada, V6B 4N8. The Company's registered and records office is 2300 - 550 Burrard Street, Vancouver, British Columbia, Canada, V6C 2B5.

The Company's functional currency is the Canadian dollar.

The information in this MD&A is provided as of the date of this MD&A, November 8, 2012 (the "Report Date").

### **DESCRIPTION AND OVERVIEW OF BUSINESS**

The Company is a resource exploration company focused on the exploration of precious metal properties in Canada, the United States and Mexico. The Company was incorporated as 580312 B.C. Ltd. in British Columbia on February 18, 1999 and adopted the name "Diamondex Resources Ltd." on March 23, 1999. The Company adopted its present name on December 9, 2009, in connection with the business combination of Diamondex and Triex Minerals Corporation ("Triex") on December 11, 2009.

Historically, the Company explored for diamonds on properties located in Nunavut and the Northwest Territories, and more recently, in northern Ontario and Alberta. However, declining investor interest in the junior diamond exploration sector became apparent in the latter half of 2007, prompting the Company to broaden its exploration activities in late 2007 and early 2008. At that time the Company assembled a large number of mining claims protecting over 400,000 acres in the James Bay Lowlands of northern Ontario, a region that is believed to be highly prospective for base metals, including nickel deposits (the "Nickel Bay property"). In December 2009, as the result of the acquisition of Triex, the Company acquired a number of uranium exploration properties located primarily in Saskatchewan and Nunavut.

As investor interest in the junior diamond and uranium sectors remains subdued, the Company has kept the focus of its exploration efforts on evaluating opportunities to acquire North American mineral properties with potential to host precious metal deposits.

The Company's diamond and uranium exploration properties, other than for the Buffalo Hills joint venture ("BHJV") diamond exploration project in central Alberta, will continue to be carried on a "care and maintenance" basis until there is evidence of renewed investor interest in funding exploration of diamond and uranium prospects.

Since its formation in 1999, the Company has incurred losses of approximately \$69.7 million. The Company's operations are dependent upon its ability to continue to raise adequate financing and to commence profitable operations in the future and repay its liabilities arising from normal business operations as they become due.

Canterra had approximately \$1.08 million in working capital at September 30, 2012.

### **PRIMARY ASSETS OF THE COMPANY**

The Company's core assets are the exploration rights to its mineral properties. These rights are held by means of claims located by staking and prospecting permits or leases issued by government departments for prospecting and exploration purposes. In several instances, the mineral rights are held under Purchase Option Agreements. Such agreements typically require the Company to make cash payments, share issuances and incur exploration expenditures on multi-year schedules as set forth in each agreement.

#### **Property Acquisition and Deferred Exploration Expenditures**

The Company's accounting policies are to defer (i.e., capitalize) the expenditures incurred in exploring its mineral properties. Exploration expenditures in the first nine months 2012 were \$140,848 before cost recoveries of \$19,525. Field work during the period was mainly limited to geology and geophysical activities on several of the Company's diamond properties.

## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

#### ***Project Generation***

Late in the third quarter 2011, the Company began actively investigating other mineral property acquisition opportunities in various locations in North America, emphasizing high-grade gold-silver, disseminated gold-copper and high grade silver-lead-zinc deposits. Properties that have been reviewed are situated in the greenstone belts of Ontario and Quebec, the Tintina Gold Belt of Alaska and the prolific Sierra Madre Occidental ("SMO") region of Mexico. The precious metal properties that have been examined are epithermal and mesothermal vein type occurrences.

Management is prioritizing the property submittals with a view to negotiating options to acquire an interest in one or more of the properties that have been evaluated. In doing so, management is taking into consideration the difficulty that many junior explorers are having in obtaining financing for their exploration projects, given the current economic environment. Accordingly, the exploration expenditure commitments that may be made by the Company in entering into any option agreements will be modest.

#### ***Buffalo Hills Property, Alberta***

- Located in north central Alberta, centered approximately 120 kilometres northeast of Peace River and 400 kilometres northwest of Edmonton
- In early 2010, 13 drill holes for an aggregate of 1,510 metres were completed on the K5, K6 and K91 kimberlites
- Cumulative net deferred exploration expenditures incurred by the Company through September 30, 2012 total \$3,588,434.

The Company and Shore Gold acquired their respective BHJV interests by purchasing the joint venture interests of Ashton Diamonds and Burnstone Ventures. The combination of the interests purchased from Ashton and Burnstone brought the interest of the Company and Shore Gold in the BHJV to approximately 33% each. EnCana Corporation holds a 34% interest. Canterra is the Operator of the BHJV.

Between 1997 and 2003 the BHJV discovered 38 kimberlites within the project area and in addition, collected bulk samples of 20 tonnes or more from five pipes. The largest of these samples, totaling 479 tonnes, was collected from the K14 pipe and yielded a grade of 0.12 carats per tonne. The current evaluation efforts are focused on the identification of kimberlite pipes suitable for development into advanced projects and on the identification of priority geophysical targets which could lead to new discoveries.

The primary objective of Canterra and Shore Gold since acquiring control of the BHJV has been to drill the K5, K6, K14, K91 and K252 pipes with sufficient density to allow for the identification of the different kimberlite phases present, as this knowledge will facilitate construction of accurate geologic models. Ultimately, this work will aid in the identification of those kimberlites that warrant bulk sampling in subsequent field programs.

At September 30, 2012, a total of 5,104 hectares covering 31 kimberlites were protected by 22 Mineral Leases. The annual rental rate for Mineral Leases is \$3.50 per hectare.

#### ***Nickel Bay Property, Ontario***

The Company owns a 100% interest in the Nickel Bay property, subject to a 1.5% NSR. Canterra has the right to purchase up to a cumulative two-thirds of the NSR by making three payments totaling \$2,500,000. Cumulative exploration expenditures on the Nickel Bay property, net of option payments, have totaled approximately \$2,609,000.

#### ***Uranium Markets***

The destruction of the Fukushima nuclear power plant and release of radioactive particles into the atmosphere and marine environments following the large earthquake and tsunami off northern Japan on March 11, 2011 rekindled public concern about the safety of nuclear reactors. The impact on uranium markets was felt immediately, with the market capitalization of many of the junior companies in the uranium exploration sector dropping by 25% to 50% over the following days. By contrast, the decline in the price of U<sub>3</sub>O<sub>8</sub> was less severe, dropping from about US\$70.00 per pound before the earthquake to a low of just under US\$50.00 per pound in late August 2011. From that time through June 2012, uranium pricestraded in a narrow range on either side of US\$50.00 per pound of U<sub>3</sub>O<sub>8</sub>, but then began a steady decline to the current (October 29, 2012) price of \$42.50 per pound of U<sub>3</sub>O<sub>8</sub>.

Several European governments have announced plans to phase out their nuclear power plants. Noticeably absent from the list is France, where over 70% of the country's electricity is generated by such plants. Moreover, most developing

## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

countries, which represent the real growth potential for nuclear power, continue to expand their nuclear generating capacity. As a result, the outlook is for demand for U<sub>3</sub>O<sub>8</sub> to continue to outstrip new mine production. With above ground inventories having been largely run-down over the past several years, concern about the availability of U<sub>3</sub>O<sub>8</sub> supplies will continue to support higher prices. As this situation becomes more widely known, it is thought that investors will once again be seeking investment opportunities in the uranium exploration sector. Moreover, with a cash offer of US\$642 million, Rio Tinto PLC successfully outbid Cameco Corp. and acquired Hathor Exploration Ltd. and its flagship Roughrider uranium property in the Athabasca Basin, Saskatchewan in January 2012. The bidding war between Cameco and Rio Tinto is evidence that the major producers are confident that demand for U<sub>3</sub>O<sub>8</sub> will remain robust.

The uranium exploration properties the Company acquired in the transaction with Triex are, with the exception of the Mountain Lake deposit in Nunavut, at an early stage of exploration. Information on the individual properties is presented in the MD&A for the year ended December 31, 2009, a copy of which is filed under the Company's profile on the SEDAR website. Due to the relatively complex geology of the target areas for the properties in the Athabasca Basin, Saskatchewan, exploring these properties will require a significant investment of technical and financial resources. Management has concluded that the Company's uranium exploration projects would be better suited for evaluation by more senior companies. Accordingly, the Company will endeavour to negotiate option agreements whereby other parties take on the obligation and expense of further exploration on these properties.

### **RESULTS OF OPERATIONS**

The Company is in the business of exploring for, and where warranted, developing mineral deposits. During the first ten years following its formation, the emphasis was on diamond exploration. Several years ago, the Company broadened its exploration to include base metal properties in the James Bay Lowlands, seeking principally nickel mineralization. The Company added uranium to its portfolio of exploration properties upon acquiring Triex in December 2009 and subsequently acquired several exploration properties in northwestern Ontario prospective for gold deposits. More recently, Canterra has terminated the agreements in respect of the gold properties it had optioned in Ontario, and has begun evaluating epithermal and mesothermal vein type gold/silver properties in other jurisdictions.

The Company has no producing properties, and consequently no sales or revenues.

#### **For the three months ended September 30, 2012**

In the period, the Company recorded a loss of \$137,367 (2011 - \$146,597).

Expenses in the current period amounted to \$63,979 (2011 - \$117,940). With the exception of rent, and Management fees and corporate services, most categories of expense were lower in the current period, as the Company's activities were concentrated on reviewing property submittals. Wages and benefits were significantly lower as the result of there being fewer employees on the payroll. The Company also recovered \$22,531 of previously expensed property costs.

#### **For the nine months ended September 30, 2012**

In the period, the Company recorded a loss of \$392,997 (2011 - \$581,075).

Expenses in the current period amounted to \$296,267 (2011 - \$497,006). All categories of expense other than travel were lower in the current period, as the Company's activities were concentrated on reviewing property submittals and there was no field work carried out during the quarter. Wages and benefits were significantly lower as the result of there being fewer employees on the payroll. The Company also recovered \$22,531 of previously expensed property costs.

In the current period, exploration deposits in the amount of \$30,000 were written off and \$76,868 (2011 - \$85,604) of previously capitalized mineral property costs were written off when certain properties were abandoned.

## CANTERRA MINERALS CORPORATION

### MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F

For the three- and nine-month periods ended September 30, 2012

#### Summary of Quarterly Results

The following table summarizes information derived from the Company's financial statements for each of the eight most recently completed quarters.

| Year:<br>Quarter Ended:                   | 2012<br>Sep. 30 | 2012<br>June 30 | 2012<br>Mar. 31 | 2011<br>Dec. 31 | 2011<br>Sep. 30 | 2011<br>June 30 | 2011<br>Mar. 31 | 2010<br>Dec. 31 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net sales or total revenue                | \$Nil           | \$Nil           | \$Nil           | \$Nil           | \$Nil           | \$Nil           | \$Nil           | \$Nil           |
| Income (loss) from continuing operations: |                 |                 |                 |                 |                 |                 |                 |                 |
| (i) in total (000s)                       | \$(137)         | \$(90)          | \$(135)         | \$(602)         | \$(147)         | \$(136)         | \$(299)         | \$(40,726)      |
| (ii) per share <sup>(1)</sup>             | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(1.16)        |
| Net income (loss):                        |                 |                 |                 |                 |                 |                 |                 |                 |
| (i) in total (000s)                       | \$(137)         | \$(90)          | \$(135)         | \$(602)         | \$(147)         | \$(136)         | \$(299)         | \$(40,726)      |
| (ii) per share <sup>(1)</sup>             | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(0.01)        | \$(1.16)        |

(1) Fully diluted loss per share amounts are not shown as they would be anti-dilutive.

While the information set out in the foregoing table is mandated by *National Instrument 51-102*, it is management's view that the variations in financial results that occur from quarter to quarter are not particularly helpful in analyzing the Company's performance. It is in the nature of the business of junior exploration companies that unless they sell a mineral interest for a sum greater than the costs incurred in acquiring such interest, they have no significant net sales or total revenue. Because the majority of their expenditures consist of exploration costs that are capitalized, exploration companies' quarterly losses usually result from expenses that are of a general and administrative nature.

Significant variances in the Company's reported loss from quarter to quarter most commonly arise from several factors that are difficult to anticipate in advance or to predict from past results. These factors include: (i) decisions to write off deferred exploration costs when management concludes there has been an impairment in the carrying value of a mineral property, or the property is abandoned, and (ii) the vesting of incentive stock options, which results in the recording of amounts for share-based compensation expense that can be quite large in relation to other general and administrative expenses incurred in any given quarter.

The increase in the fourth quarter 2011 loss to \$602,000 was largely due to a write-off of approximately \$472,000 of mineral property costs on properties that were dropped during the quarter.

The loss in the first quarter 2011 included a write-off of approximately \$57,000 in mineral property costs for properties that were dropped during the quarter.

The fourth quarter 2010 loss of \$40,726,000 was due to write-offs of approximately \$6,950,000 and \$31,716,000 of mineral property acquisition costs and deferred exploration costs, respectively.

#### Financing Activities

The Company did not complete any equity financings during the first nine months of 2012.

During the fourth quarter 2011, the Company completed a private placement of 13,153,266 units at a price of \$0.15 per unit for total proceeds of \$1,972,990. Each unit consisted of one common share and one share purchase warrant to purchase one additional common share at a price of \$0.25 until September 21, 2013. The expiry date may be accelerated in the event that the Company's common shares trade at a closing price of greater than \$0.50 per share during any twenty consecutive trading-day period at any time after the expiry of four months from December 13, 2011. In connection with the financing, the Company paid finders' fees at a rate of 6% in cash and 6% in warrants on those subscriptions made by investors introduced to the Company. A total of \$67,529.39 in cash and an aggregate of 450,196 warrants were paid pursuant to this arrangement. The warrants issued to the finders had terms identical to those applicable to the warrants issued to subscribers.

During the twelve months ended December 31, 2011, the Company borrowed and repaid a \$125,000 unsecured non-interest bearing loan from a related party.

## CANTERRA MINERALS CORPORATION

### MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F

For the three- and nine-month periods ended September 30, 2012

#### Investing Activities

During the first nine months 2012, the Company's cash flow used in investing activities amounted to \$244,646 (2011 - \$128,621). The investing activities in the current period were for mineral property expenditures (2011 - \$281,621). Refunds of exploration deposits received in the current period amounted to \$Nil (2011 - \$138,088). Refunds of exploration deposits arise when expenditures on specific properties exceed the amounts stipulated in the exploration permits for such properties. In the comparable period, the Company received \$15,000 from the sale of equipment.

#### Transactions with Related Parties

The consolidated financial statements include the financial statements of Canterra and its subsidiaries listed in the following table:

| <b>Name of Subsidiary</b>  | <b>Jurisdiction of Incorporation</b> | <b>Ownership</b> | <b>Principal Activity</b> |
|----------------------------|--------------------------------------|------------------|---------------------------|
| Nickel Bay Resources Ltd.  | <b>British Columbia, Canada</b>      | <b>100%</b>      | <b>Inactive</b>           |
| Triex Minerals Corporation | <b>British Columbia, Canada</b>      | <b>100%</b>      | <b>Holding company</b>    |
| Triex Minerals (US) Inc.   | <b>Nevada, USA</b>                   | <b>100%</b>      | <b>Inactive</b>           |

#### *Key Management Personnel*

Key management personnel includes those persons having authority and responsibility for planning, directing, and controlling the activities of the Company as a whole. The Company has determined that key management personnel consists of executive and non-executive members of the Company's Board of Directors and corporate officers, including the Company's Chief Executive Officer and Chief Financial Officer.

The Company entered into the following transactions with related parties and key management personnel during the period ended September 30, 2012:

- a) Paid or accrued \$45,000 (2011 - \$Nil) for rent to Independence Gold Corp. ("Independence"), a company with common directors.
- b) Paid or accrued wages included in wages and benefits of \$22,500 (2011 - \$Nil) to Independence.
- c) Paid or accrued management fees of \$Nil (2011 - \$21,250) to Rand Explorations Ltd. ("Rand"), a company controlled by Randy C. Turner, an officer of the Company.
- d) Paid or accrued geological consulting fees included in mineral properties of \$Nil (2011 - \$3,750) to Rand.
- e) Paid or accrued consulting fees included in management fees of \$11,200 (2011 - \$6,475) to Adera Company Management Inc., a management company controlled by J. Christopher Mitchell, an officer of the Company.
- f) Paid or accrued wages included in wages and benefits of \$Nil (2011 - \$66,664) to David Clarke, the former President of the Company.
- g) Paid or accrued wages included in mineral properties of \$Nil (2011 - \$66,664) to David Clarke, the former President of the Company.
- h) Paid or accrued wages included in mineral properties of \$100,000 (2011 - \$NIL) to Walter Melynck, the Vice President of Exploration for the Company.

Included in accounts payable and accrued liabilities at September 30, 2012 is \$7,752 (December 31, 2011 - \$5,722) due to companies with common directors; and \$3,943 (December 31, 2011 - \$5,722) to companies controlled by directors and officers.

Included in receivables at September 30, 2012 is \$6,239 (December 31, 2011 - \$560) due from companies with common directors.

## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

#### **LIQUIDITY AND CAPITAL RESOURCES**

The Company has no operations that generate cash flow. The Company's future financial success will depend on the discovery of one or more economic mineral deposits. This process can take many years, can consume significant resources and is largely based on factors that are beyond the control of the Company and its management.

To date, the Company has financed its activities by the private placement of equity securities, consisting of a combination of flow-through and non-flow-through securities, as well as option payments received on properties it has optioned to third parties. In order to continue funding their exploration activities and corporate costs, exploration companies are usually reliant on their ongoing ability to raise financing through the sale of equity. This is dependent on positive investor sentiment, which in turn is influenced by a positive climate for the commodities that are being explored for, a company's track record, and the experience and caliber of a company's management. There is no assurance that equity funding will be accessible to the Company at the times and in the amounts required to fund the Company's activities.

#### **Cash and Financial Condition**

The Company had \$1,083,782 in working capital at September 30, 2012 (December 31, 2011 - \$1,482,689). The Company continues to monitor its operating costs closely, to ensure that no non-essential expenditures are incurred.

While the private placement financing completed in December 2011 addressed the Company's immediate working capital requirements, going forward, additional funds will be needed to finance any significant exploration of the Company's properties and to provide working capital to cover administrative expenses. The form of such funding could be an equity financing or the sale of an interest in one or more of its properties.

The Company has no debt, does not have any unused lines of credit or other arrangements in place to borrow funds, and has no off-balance sheet arrangements. The Company has no current plans to use debt financing and does not use hedges or other financial derivatives.

The Company manages its liquidity risk (i.e., the risk that it will not be able to meet its obligations as they become due) by forecasting cash flows from operations together with its investing and financing activities. Expenditures are adjusted to ensure liabilities can be funded as they become due. Management and the Board of Directors are actively involved in the review, planning, and approval of significant expenditures and commitments.

#### **Financial Instruments**

The Company classifies its financial assets into four categories: (i) fair value through profit or loss, (ii) loans and receivables; (iii) held-to-maturity investments, and (iv) available-for-sale. All financial assets other than those measured at fair value through profit or loss are subject to review for impairment at least at each reporting date. Financial assets are impaired when there is objective evidence of impairment as a result of one or more events that have occurred after initial recognition of the asset and such event(s) has an impact on the estimated future cash flows of the financial asset or the group of financial assets.

The Company classifies its financial liabilities into one of two categories: (i) fair value through profit or loss, and (ii) other financial liabilities.

Further information regarding the Company's financial instruments is set forth in Note 3 to the consolidated audited financial statements for the year ended December 31, 2011.

## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

#### **NEW IFRS STANDARDS NOT YET ADOPTED**

The Company has not yet adopted the following revised or new IFRS that have been issued but are not yet effective at September 30, 2012:

- IFRS 9 - *Financial Instruments* (effective January 1, 2015) introduces new requirements for the classification and measurement of financial assets and liabilities.
- IFRS 10 - *Consolidated Financial Statements*, IFRS 11 - *Joint Arrangements*, IFRS 12 - *Disclosure of Interests in Other Entities* (all effective January 1, 2013) provide guidance on the accounting treatment and associated disclosure requirements for joint arrangements and associates, and a revised definition of "control" for identifying entities which are to be consolidated.
- IFRS 13 - *Fair Value Measurement* (effective January 1, 2013) provides new guidance on fair value measurement and disclosure requirements.
- IAS 1 - *Presentation of Financial Statements* (effective for annual periods beginning on or after July 1, 2012) requires that elements of other comprehensive income that may subsequently be recycled through profit and loss be differentiated from those items that will not be recycled.
- IAS 19 - *Employee Benefits* (effective January 1, 2013) introduces changes to the accounting for defined benefit plans and other employee benefits that include modification of the accounting for termination benefits and classification of other employee benefits.
- IAS 27 - *Separate Financial Statements* and IAS 28 - *Investments in Associates and Joint Ventures* (both effective for annual periods beginning on or after January 1, 2013) were revised and reissued to align with the new consolidation guidance.
- Amendments IAS 12 - *Income Taxes* (effective for annual periods beginning on or after January 1, 2012) introduce an exception to the general measurement requirements in respect of investment properties measured at fair value.

The Company is currently assessing the impact that these new accounting standards may have in the consolidated financial statements.

#### **OUTSTANDING SECURITIES AT THE REPORT DATE**

On the Report Date, the Company had 49,411,009 shares outstanding, or 64,346,721 shares on a fully diluted basis. There are 1,332,250 options outstanding with expiry dates ranging from January 23, 2013 through April 14, 2015, with exercise prices ranging from \$0.25 to \$0.33 per share. There are also 13,603,462 warrants outstanding that will expire (subject to an acceleration provision) on September 21, 2013 at an exercise price of \$0.25 per share

#### **OUTLOOK**

While the prices for several commodities, gold and copper in particular, remain at historically high levels, the continuing uncertain economic outlook, especially in Europe, has made many investors extremely risk-adverse. As a consequence, the share prices of many junior exploration companies are severely depressed and many companies are finding it difficult to arrange financing for their upcoming field seasons. Having closed a financing in December 2011, the Company has the ability to fund modest exploration budgets during 2012 and 2013.

The Company is broadening its exposure to gold by acquiring interests in properties with significant exploration potential for hosting gold deposits, with an emphasis placed on properties located in Canada, the United States and Mexico. A number of submittals have been received, some of which have been followed up with site visits, but no agreements have been negotiated as of the Report Date.

The Company regularly evaluates and discusses with other parties potential transactions and corporate opportunities for entering into joint ventures, strategic alliances, partnerships or other arrangements to defray exploration costs on its properties. The Company will relinquish or abandon properties that are not deemed to have sufficient potential to host economic deposits. Consequently, the Company's property portfolio, and hence its ongoing property maintenance and exploration costs, can be expected to change over time.

## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

#### **RISK FACTORS RELATING TO THE COMPANY'S BUSINESS**

##### **Risk Factors Relating to the Company's Business**

As a company active in the mineral resource exploration and development industry, the Company is exposed to a number of risks, including the financial risks associated with the fact that it has no operating cash flow and must access the capital markets to finance its activities.

Exploration is a capital intensive business activity, typically with long lead times between the dates exploration expenses are incurred and the time the exploration company can derive a profit from such investments. As a consequence, junior exploration companies such as Canterra are very reliant upon accessing the equity markets, as they are not generally in a position to generate cash flow internally. Share prices of companies in the junior exploration sector can be quite volatile and at times there can be a lack of liquidity, if trading volumes decrease to very low levels.

Negotiations with First Nations' groups can add an additional layer of risk and uncertainty to efforts to explore and develop mineral deposits in many areas of Canada. In northern Ontario, First Nations groups, protesting the lack of consultation by the provincial government in setting policies respecting land use and mineral development, blocked access to airstrips in the Ring of Fire area at the beginning of the 2010 exploration field season. This action severely disrupted the work plans and schedules for a number of companies planning to undertake seasonal exploration activities in the area in early 2010 and the unrest spread to northwestern Ontario at the beginning of the 2010/2011 winter season. Owing to the uncertainty surrounding exploration companies' ability to access their claims to conduct field work, the Company elected to terminate the option agreements it had on several properties in northwestern Ontario, and will focus its exploration efforts on acquiring mineral properties in other jurisdictions.

There can be no assurances the Company will continue to be able to access the capital markets for the funding necessary to acquire and maintain exploration properties and to carry out its desired exploration programs. The Company may need to further reduce activities if funding is unavailable when required. In addition to this having an impact on its wholly-owned projects, the Company could find itself in a position at a future time where it is unable to fund its share of costs incurred under joint venture agreements to which it is a party and its interest in such joint ventures could be reduced or eliminated as a result.

The Company is very reliant upon its existing management and if the services of such personnel were withdrawn for any reason, this could have a material adverse impact on the Company's operating activities.

There is intense competition within the minerals industry to acquire properties of merit and the Company competes with other companies possessing greater technical and financial resources than itself. Even if desirable properties are secured, there can be no assurances that the Company will be able to execute its exploration programs on its proposed schedules and within its cost estimates, whether due to weather conditions in the areas where it operates, increasingly stringent environmental regulations and other permitting restrictions, or other factors related to exploring in areas that lack infrastructure and where essential supplies and services may not be readily available.

With the exception of the Mountain Lake uranium deposit in Nunavut, none of the properties in which the Company has an interest contain identified mineral resources at the present time. Ultimately, even if the Company is successful in identifying mineral resources on its properties, the economics of potential projects may be affected by many factors beyond the capacity of the Company to anticipate and control, such as the marketability of the mineral products under profitable conditions, government regulations relating to health, safety and the environment, the scale and scope of royalties and taxes on production and demands for "value added" processing within Canada of the minerals produced here. One or more of these risk elements could have a material adverse impact on costs of an operation, which, if significant enough, could reduce or eliminate the profitability of a particular project.

The effects of climatic changes on Canada are expected to be dramatic, especially so for the High Arctic. Many northern exploration projects, including those on several of the Company's properties, are supplied by moving fuel and other goods along winter ice roads from Yellowknife, NWT. Mild winter conditions can delay the opening of the winter road and that may disrupt the transportation by road of the materials needed to support the operating mines and various exploration projects. To the extent some portion of the materials must be moved using air transport, costs will be significantly higher.

The Company's exploration activities require permits from various governmental agencies charged with administering laws and regulations governing exploration, labour standards, occupational health and safety, control of toxic substances, waste disposal, land use, environmental protection and other matters. Failure to comply with laws, regulations and permit conditions could result in fines and/or stop work orders, costs for conducting remedial actions and other expenses. In



## **CANTERRA MINERALS CORPORATION**

### **MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, FORM 51-102F**

For the three- and nine-month periods ended September 30, 2012

addition, legislated changes to existing laws and regulations could result in significant additional costs to comply with the revised terms and could also result in delays in executing planned programs pending compliance with those terms.

Uranium is possibly unique as a commodity, in the sense that a single industrial accident involving a nuclear power plant can have a powerful adverse psychological impact on the general public and the equities markets. Moreover, the uranium sector in all its aspects, including exploration, is vulnerable to governments adopting policies detrimental to the industry, whether it be deciding to phase out nuclear power plants, restricting the processing and transportation of U<sub>3</sub>O<sub>8</sub> or placing moratoriums on exploration for uranium.

### **FOREWARD LOOKING INFORMATION**

Certain of the statements made and information contained herein is "forward-looking information" within the meaning of the British Columbia Securities Act, the Alberta Securities Act and the Ontario Securities Act. This includes statements concerning the Company's plans at its mineral properties, which involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking information. Forward-looking information is subject to a variety of risks and uncertainties which could cause actual events or results to differ from those reflected in the forward-looking information, including, without limitation, the ability of the Company to continue to be able to access the capital markets for the funding necessary to acquire and maintain exploration properties and to carry out its desired exploration programs; inability to fund the Company's share of costs incurred under joint venture agreements to which it is a party, and reduction or elimination of its joint venture interest as a result; competition within the minerals industry to acquire properties of merit, and competition from other companies possessing greater technical and financial resources; difficulties in executing exploration programs on the Company's proposed schedules and within its cost estimates, whether due to weather conditions in the areas where it operates, increasingly stringent environmental regulations and other permitting restrictions, or other factors related to exploring in the north, such as the availability of essential supplies and services; factors beyond the capacity of the Company to anticipate and control, such as the marketability of diamonds, government regulations relating to health, safety and the environment, the scale and scope of royalties and taxes on production, and demands for "value added" processing of rough diamonds in northern Canada; unusually mild winter conditions affecting or delaying the opening of the winter roads and resulting difficulties in transporting materials needed to support various exploration projects and resulting increased costs of transport by air; the availability of experienced contractors and professional staff to perform work in a competitive environment and the resulting adverse impact on costs and performance and other risks and uncertainties, including those described in each management's discussion and analysis of financial condition and results of operations. In addition, forward-looking information is based on various assumptions including, without limitation, assumptions associated with exploration results and costs and the availability of materials and skilled labour. Should one or more of these risks and uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in forward-looking statements. Accordingly, readers are advised not to place undue reliance on forward-looking information. Except as required under applicable securities legislation, the Company undertakes no obligation to publicly update or revise forward-looking information, whether as a result of new information, future events or otherwise.